

ASP Pricing & EHR Functionality											
Vendor Greenway Medical Technologies						Product & Version PrimeSUITE® 2011					
Certification ONC-ATCB Complete EHR						Average Time of Implementation 60 days					
Contact Name: Rick Greenberg				Phone (703) 357-3766		E-mail rickgreenberg@greenwaymedical.com				Website www.greenwaymedical.com	
Function	Yes	No	Price (\$)	% Discount if applicable	Description	Function	Yes	No	Price (\$)	% Discount if applicable	Discount
Subscriptions						Administrative Processes					
Monthly Subscription per Physician	<input type="radio"/>	<input type="radio"/>	\$583	10%	Additional discount if working w/ REC	Electronic Scheduling	<input type="radio"/>	<input type="radio"/>	\$0		Full PM system is integrated and included
Monthly Subscription per Mid-Level (if applicable)	<input type="radio"/>	<input type="radio"/>	\$292	10%	No Charge if only bill under doctor	Validation of Insurance Eligibility	<input type="radio"/>	<input type="radio"/>			Included in EDI fees
Monthly Subscription per Staff Member (if applicable)	<input type="radio"/>	<input type="radio"/>				Reporting and Population Health Management					
Renewal Required?	<input type="radio"/>	<input type="radio"/>				Ability to Report Quality Indicators	<input type="radio"/>	<input type="radio"/>			Practice can report on own for no charge
Frequency?	<input type="radio"/>	<input type="radio"/>				Ability to Report Immunizations	<input type="radio"/>	<input type="radio"/>			
Interfaces						EHR Technology Support					
Health Information Exchange Interface	<input type="radio"/>	<input type="radio"/>	\$2,000			Frequency?	<input type="radio"/>	<input type="radio"/>			24/7
HIE Connectivity Ongoing	<input type="radio"/>	<input type="radio"/>	\$89		Per month per practice	Support Provided Via E-mail	<input type="radio"/>	<input type="radio"/>			Included in the support fee
EHR Practice Template Customization	<input type="radio"/>	<input type="radio"/>			Part of Implementation	Support Provided Via Web	<input type="radio"/>	<input type="radio"/>			Included in the support fee
Practice Management Interface	<input type="radio"/>	<input type="radio"/>	\$0		PM system is integrated and included	Support Provided Via Phone	<input type="radio"/>	<input type="radio"/>			Included in the support fee
e-Prescribing Interface Setup	<input type="radio"/>	<input type="radio"/>	\$250		Waived for REC	Implementation Training					
e-Prescribing Ongoing	<input type="radio"/>	<input type="radio"/>	\$30		Waived for REC	Training Provided Via Onsite	<input type="radio"/>	<input type="radio"/>			150/hr
Lab Interface Setup	<input type="radio"/>	<input type="radio"/>	\$6,000		May not be needed if connected to HIE	Training Provided Via Web	<input type="radio"/>	<input type="radio"/>			125/hr
Lab Ongoing	<input type="radio"/>	<input type="radio"/>	\$25		Per month per Physician	Training Provided Via Phone	<input type="radio"/>	<input type="radio"/>			125/hr
Radiology Interface Setup	<input type="radio"/>	<input type="radio"/>	\$6,000		May not be needed if connected to HIE	Ongoing	<input type="radio"/>	<input type="radio"/>			Available as needed
Radiology Ongoing	<input type="radio"/>	<input type="radio"/>	\$25		Per month per Physician	Maintenance	<input type="radio"/>	<input type="radio"/>			Included with Support Fee
EHR Functionalities						Upgrades	<input type="radio"/>	<input type="radio"/>			Included with Support Fee
Results Management and Notification	<input type="radio"/>	<input type="radio"/>			Included	Training for Upgrades	<input type="radio"/>	<input type="radio"/>			Available via release notes & online video
Order Entry/Order Management	<input type="radio"/>	<input type="radio"/>			Included	Hardware & Peripherals					
Decision Support	<input type="radio"/>	<input type="radio"/>			Included	Server	<input type="radio"/>	<input type="radio"/>			Not needed with ASP model
Electronic Communication and Connectivity	<input type="radio"/>	<input type="radio"/>			Included	Workstation	<input type="radio"/>	<input type="radio"/>	\$813		Existing hardware may be used
Problem Lists	<input type="radio"/>	<input type="radio"/>			Included	Monitor	<input type="radio"/>	<input type="radio"/>			Included with workstation
Procedures	<input type="radio"/>	<input type="radio"/>			Included	Other (Please Specify)	<input type="radio"/>	<input type="radio"/>			Tablet's, Wireless Routers, Scanners, etc
Diagnoses	<input type="radio"/>	<input type="radio"/>			Included	Other 3rd Party Products	<input type="radio"/>	<input type="radio"/>	\$15		Coding and Drug Databases
Medication Lists	<input type="radio"/>	<input type="radio"/>			Included	Meaningful Use (check all that apply)					
Allergy Lists	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Drug-drug, drug-allergy interaction checks	<input checked="" type="checkbox"/>	<input type="radio"/>			Automatic log-off
Demographics	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Drug formulary checks	<input checked="" type="checkbox"/>	<input type="radio"/>			Audit log
Diagnostic test results	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Maintain up-to-date problem list	<input checked="" type="checkbox"/>	<input type="radio"/>			Integrity
Radiology Results	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Maintain active medication list	<input checked="" type="checkbox"/>	<input type="radio"/>			Authentication
Health Maintenance	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Maintain active medication allergy list	<input checked="" type="checkbox"/>	<input type="radio"/>			General encryption
Advance Directives	<input type="radio"/>	<input type="radio"/>				<input checked="" type="checkbox"/> Record and chart vital signs	<input checked="" type="checkbox"/>	<input type="radio"/>			Encryption when exchanging electronic health information
Multimedia Support	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Smoking status	<input checked="" type="checkbox"/>	<input type="radio"/>			Accounting of disclosures (optional)
Images	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Incorporate laboratory test results	<input checked="" type="checkbox"/>	<input type="radio"/>			Computerized provider order entry
Scanned Documents	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Generate patient lists	<input checked="" type="checkbox"/>	<input type="radio"/>			Electronic prescribing
Patient Consents	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Medication reconciliation	<input checked="" type="checkbox"/>	<input type="radio"/>			Record demographics
Pictures	<input type="radio"/>	<input type="radio"/>			Included	<input checked="" type="checkbox"/> Submission to immunization registries	<input checked="" type="checkbox"/>	<input type="radio"/>			Patient reminders
Sounds	<input type="radio"/>	<input type="radio"/>				<input checked="" type="checkbox"/> Public health surveillance	<input checked="" type="checkbox"/>	<input type="radio"/>			Clinical decision support
Patient Support						<input checked="" type="checkbox"/> Patient specific education resources	<input checked="" type="checkbox"/>	<input type="radio"/>			Electronic copy of health information
Patient Portal	<input type="radio"/>	<input type="radio"/>	\$99		Per month per Physician	<input checked="" type="checkbox"/> Automated measure calculation	<input checked="" type="checkbox"/>	<input type="radio"/>			Timely access
Patient Education	<input type="radio"/>	<input type="radio"/>			Education available via Portal	<input checked="" type="checkbox"/> Access control	<input checked="" type="checkbox"/>	<input type="radio"/>			Clinical summaries
Patient Updates and Reminders	<input type="radio"/>	<input type="radio"/>				<input checked="" type="checkbox"/> Emergency access	<input checked="" type="checkbox"/>	<input type="radio"/>			Exchange clinical information & patient summary record
Additional Features											
Vendor to identify additional features not listed above and include pricing.											
Pricing above includes integrated practice management (PM) and EHR solution											
Adams Anatomy (Drawing Images) - Included											
First Data Bank - Drug Database billed monthly per physician - \$15											
Coding Database - billed monthly per physician - \$15											
Optional Mobile Solution: Currently available for the iPhone, iTouch and iPad for \$20 per month per user.											